**Data entry points for Telecom Field Service Business**

-Contacts and their pertinent info, (are they priority customers, do they have unpaid balances, are they demanding with minimal profit?) (done)

-Scheduling with geolocation. Scheduling is most efficient when service time onsite is estimated with high accuracy. Scheduling needs to reference destination addresses and preemptively incorporate distances and drive times, preferably with average traffic conditions for the time of day and day of the week. High scheduling efficiency leads to high profit. Tentative or potential schedule conflicts should result in a notification (done)

-Mileage: easily one of the biggest tax write-offs for a service company whose daily route originates in the home office. Geo-tracking on more than one app is recommended for year-end cross check and redundancy. Losing a device or the geolocation feature makes year end mileage accounting an absolute nightmare. This could also be used to add maintenance reminders. (Make view to calculate total distance)

-Expenses and reimbursables: these need to be tracked and labeled per customer so they can be added later for billing. Certain expenses will fall under the category of company assets, but the majority is material expense which will be billed to the customer and relative fees, or percentage increases added to it. (done)

-Inventory flag for depleted everyday use materials or order delay equipment. Don't get stuck as a single delay or reschedule can change the entire landscape of a busy month in a bad way.

(done)

-Bidding and pricelists: always great data to have easily accessible for the random job quote on the fly. Many times, a customer wants an approximate price to extend the job in time and materials, so having current pricelists and updated company rates for various work types helps stay ahead. Early bird gets the worm.

-Subcontractors and rates: it's good to have a shortlist of assets in the area, to know what they are good at, what their rates are and how far out they are usually available. (done)

Net profit summary and Quarterly taxes: This is another item that connects bank accounts and expenses and deposits and makes sure you know what your profit is, what your taxes will be, so that you can make adjustments or hold tax money before year end.

-Vehicle maintenance: delayed maintenance and preventative maintenance can be crippling when there is a failure, not so much the expense of repair but in the scheduling setbacks. With high mileage service, it's easy to fly right past the routine maintenance checkpoints.

Things to ask:

-summary description of company/business

-how should pricelist/bidding information be organized/stated?

-what data would need to be recorded for vehicle maintenance aside from mileage?

-how much information would be recorded in a profit summary (i.e. [job profits – costs] v [just total job profits or profits over a period])?